

in the know

Part fact, part fun, all Sto.

Winter 2015 | www.sto.co.uk

New training centre In the heart of Birmingham

After many months of hard work, we are pleased to announce that our new training centre is now ready and open for training. Located in our Birmingham distribution centre, it provides applicators with a fantastic facility and will be offering courses on Render, EWI, Rainscreen Cladding, including Render and Glass and our Acoustic Systems.

The training centre covers an area of almost 500 sqm and consists of areas for both theoretical and practical training. The practical area offers a unique training experience, as it contains a single storey house, demonstrating many of Sto's innovative system features and benefits. It can also be used for hands-on training to provide a realistic application experience.

The house features our Ventec R (Rainscreen) system, with cut-outs showing the sub-construction and detailing of the system, including interfaces, window and door openings. Our EWI system, using both Rotofix and Turbofix, is featured with penetration details including downpipes, flue, satellite dish and post installation fixings such as a security light. Finishes include, brick slips, deco profiles, Stolit R and Stolit K top coats.

Also available is a double storey wall (4.8m high) and mobile tower, which enables us to demonstrate the application of top coats at scaffold lifts, along with three bays for acoustic training.

Karen Vanstone, Training manager comments, "We have developed the

Birmingham training centre with the applicator in mind and with the aim of being able to recreate most of the detailing that applicators will come across on-site, from soffits to door and window openings. The training facility is clean and spacious and has the capacity to develop and grow as we expand the Sto product portfolio.

Designed and created in-house by members of the Technical Department, it is further evidence of the importance that we place on providing Sto applicators with the best training available and to ensuring the high quality application and installation of our product range."

A full training calendar for 2015 is now available, for details please contact your Technical Consultant.

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Sto welcomes...

Two more new members to its Sales Team



Phil Tye

Joining us as Technical Consultant for Central and East Midlands and North Wales is Phil Tye.

Phil joins Sto with a sound knowledge of construction, having been involved with the industry for the past 10 years. He has spent the last 8 years working in an external sales capacity in the Roofing and Cladding Industry and he brings with him numerous contacts that he has cultivated over the years, both Architects and Main Contractors. His knowledge of cladding will also be invaluable when dealing with Sto Ventec Rainscreen projects.

Phil is a keen sportsman and enjoys both participating and watching. A keen rugby fan, Phil is a season ticket holder at Leicester Tigers and also tries to see as many England matches as possible. His love of football finds him supporting Birmingham City but spending much of his time on the terraces of Villa Park with his son.



Jake Maplesden

Jake joins Sto as Technical Consultant for the South Coast of England, taking over from Bryan Hague who has retired from the company.

Jake has been associated with the building trade all of his life, as his father is a builder. Jake started working with his father aged about 12, at the weekends and during school holidays, and once he left school worked with him full time and learnt the trade of bricklaying.

Seeking some independence, Jake then moved on to work for an independent builders merchant as a Sales Representative, where he specialised in the Insulation and Drywall trade and looked to pursue a career with a manufacturer in this industry. Prior to joining Sto, Jake was working at Knauf Drywall as an Area Sales Manager. While in this role, he spent time with Distributors, Merchants, Main Contractors and Subcontractors, many of which are also Sto Applicators.

Outside of work it is fair to say that Jake is a bit of an adrenaline junkie! His key interest is climbing, both rock climbing and mountaineering, but he is pretty much happy with any sort of outdoor adventure activity and is quite partial to spending a few nights under the stars cooking up a storm on the campfire. He also likes participating in the odd triathlon and running events throughout the season.



Tweet, Tweet

As part of its aim to improve communications and further engage with the construction market, Sto has re-started its Twitter campaign.

If you want to find out what's happening – the latest news and developments and join the conversation, follow us @stoldtd.

Inca Award Success

Congratulations to Plastering Contractor (Stanmore) for winning the Domestic New Build Category at the Inca Awards held in October.

The award was for work carried out on the huge Great West Quarter development in West London, where StoTherm Classic M was used across six of the buildings, with the added complication of a nine storey artwork featuring 388 colours from the StoColour range.

Well done to everyone involved with such a demanding and prestigious project.



Supporting the Irish market

October saw Sto join other top building industry suppliers exhibiting at the Architecture Expo in Dublin – the major show for architects in Ireland.

The Sto stand highlighted our expertise in EW1, Glass and Brick Slips. Over the two days of the show Sto attracted a lot of attention with plenty of architects visiting the stand to discuss current and future projects.

Sto Technical Consultant Declan Fehily commented, "Sto wanted to show its continued commitment to the Irish market and this exhibition was the ideal place to do so. The construction industry continues to recover and Sto wants to make sure that they continue to be at the forefront of specifier's minds."



New Price List - 2015

Sto has updated its price list and has issued the 2015 version as both an Excel spread sheet and a printed version. Following a review of our product lines, there have been a number of changes to products and systems.

- New fixings for our Rainscreen cladding system – an improved range of fixings for stainless steel helping hand brackets into concrete, lightweight concretes and metal frame substrates and also a new fixing for duo slab mineral fibre
- Bulk purchase discounts for our StoRotofix Plus offering - please contact your local Technical Consultant to evaluate whether your mechanical fixed EW1 project applies
- Traditional heritage renders - we have incorporated the most popular finishes into our StoRend systems and also into our StoTherm Vario section
- Acoustic Systems - new articles for StoSilent Access panels for your StoSilent ceilings. StoSilent Cool chilled ceiling systems have been discontinued and Sto Acoustic Plaster and Spray Plaster systems have been removed from the price list but are available upon request

- Interior product range - these items have been removed from the price list; they are still available upon request
- New components for 2015 such as:
 - StoPrim Micro in new boxed packaging*
 - StoStone paste included into the price list as an adhesive / sealer for Type E joints when used horizontally*
 - A new bead profile to ensure weather tight connections between the Sto systems and building fixtures such as window and door openings. The Sto Stop seal bead Bravo has been introduced as a possible future replacement to the Sto Stop seal Perfekt bead*
 - A more comprehensive range of Decoprofiles fixings with new article numbers.*
- Armat Classic Plus (Standard) is included following the successful introduction of the QS version in Autumn 2014. If your project requires the existing Armat Classic please order under the existing codes: White - 00250-037 and Tinted - 00250-038

If you have not received a copy of the new 2015 price list please contact your Technical Consultant.

Product news

Sto Resin Brick Slips – Realistic, Hard Wearing and Lightweight



Brick is still one of the most traditional building materials in use today and Sto Resin Brick Slips are difficult to tell apart from original bricks, due to the fact that each slip is hand finished to give a natural brick appearance. Lightweight, flexible and vapour permeable, they have around 90% mineral content, making them tough and ideal for areas where there could be considerable wear and tear, or high traffic areas, such as schools and hospitals.

Sto Resin Brick Slips can be applied to virtually any surface including; StoTherm external wall insulation systems and StoVentec R Rainscreen cladding systems.

Available in a standard range of six colours and three textures, plus six shades of adhesive mortar, to complement or contrast, along with special slips for corners, Sto Resin

Brick Slips can create a realistic appearance in every aspect. In addition, Sto offer a bespoke service, meaning that we can match virtually any existing brick for colour, texture and mortar, or even create natural stone and timber finishes.

Application is quick and easy, as the Sto Resin Brick Slips are bonded directly onto the substrate using adhesive and mortar (more akin to tiling than bricklaying).

Standard Sto Resin Brick Slips are available on a typical three week lead time. Lead times for bespoke slips are available on request.

A new Sto Resin Brick Slips brochure has just been introduced, if you wish to see a copy or find out more about Sto Resin Brick Slips please talk to your local Technical Consultant.

